

Investment Management Regulatory Update

September 28, 2018

Rules and Regulations

- SEC Withdraws Two No-Action Letters Ahead of November Roundtable

Industry Update

- Statement on Investor Roundtables Regarding Standards of Conduct for Investment Professionals Rulemaking
- SEC Chairman Gives Remarks on Capital Formation

Litigation

- Regulators Step Up Enforcement on Crypto Firms
- SEC Charges Four Transamerica Entities for Violations Related to Errors in Quantitative Investment Models
- SEC Resolves FCPA Allegations Against U.S.-Based Investment Firm for Bribery of Qaddafi-era Libyan State-Owned Enterprises
- SEC Settles with Massachusetts Financial Services for \$1.9M for Advertising Misstatements
- SEC Settles with VSS Fund Management LLC and Its General Partner for Failure to Disclose Valuation Increase to Exiting Limited Partners in Buy-out

Rules and Regulations

SEC Withdraws Two No-Action Letters Ahead of November Roundtable

In September 2018, the staff of the Division of Investment Management (the “**Staff**”) of the Securities and Exchange Commission (the “**SEC**”) announced via an information update (the “**Update**”) its decision to withdraw two no-action letters issued in 2004 relating to the proxy voting process. The letters, issued to Egan-Jones Proxy Services (May 27, 2004) (the “**Egan-Jones Letter**”) and Institutional Shareholder Services, Inc. (Sept. 15, 2004) (the “**ISS Letter**,” and together with the Egan-Jones Letter, the “**Letters**”), clarified the Staff’s position on the reliance by investment advisers on the proxy voting services provided by third parties in relation to Rule 206(4)-6 (the “**Rule**”) under the Investment Advisers Act of 1940. The Rule requires investment advisers to adopt and implement written policies and procedures to ensure that client proxies are voted in the client’s best interests, as well as to describe (and provide upon request) the policies and procedures to clients. In the Rule’s adopting release, the SEC indicated that an adviser could demonstrate its proxy votes were not a product of a conflict of interest if the adviser voted the proxies according to a pre-determined policy that was based on the recommendations of an independent third party.

In the Egan-Jones Letter, the Staff confirmed that a proxy voting firm could be an independent third party for purposes of the Rule even if the firm received compensation from an issuer for providing advice on corporate governance issues. The Egan-Jones Letter confirmed that a “third-party voting service’s independence is determined by its relationship to the adviser who hires it to vote client proxies, not by its other business relationships,” and further provided ways for the adviser to satisfy its fiduciary duty by obtaining sufficient information to verify that the firm (a) had the capacity and competency to analyze the

requisite proxy issues and (b) could impartially make recommendations based on the best interests of the adviser's client. The Egan-Jones Letter also emphasized the investment adviser's responsibility to establish and maintain policies and procedures that would identify any conflicts of interest that may arise on an ongoing basis.

In the ISS Letter, the Staff confirmed that a case-by-case evaluation of a proxy firm's potential conflicts of interest was not the only means by which an investment adviser could fulfill its fiduciary duty of care to its clients. The Staff suggested, among other methods, that an adviser could conduct a case-by-case evaluation of the proxy firm's relationships with issuers or a thorough review of the proxy firm's conflict procedures and the effectiveness of the implementation of such procedures. According to the ISS Letter, in each case, the adviser should ensure that the proxy firm was capable of making recommendations and voting proxies in an impartial manner that is in the best interests of the adviser's client.

Despite the withdrawal of the Letters, the staff of the Division of Investment Management and Division of Corporation Finance have not withdrawn Staff Legal Bulletin No. 20 (Proxy Voting: Proxy Voting Responsibilities of Investment Advisers and Availability of Exemptions from the Proxy Rules for Proxy Advisory Firms) issued on June 30, 2014 (the "**Guidance**"). The Guidance states that "[w]hen considering whether to retain or continue retaining any particular proxy advisory firm to provide proxy voting recommendations, the staff believes that an investment adviser should ascertain, among other things, whether the proxy advisory firm has the capacity and competency to adequately analyze proxy issues." The Guidance further notes that investment advisers should consider, among other things "the adequacy and quality of the proxy advisory firm's staffing and personnel; the robustness of its policies and procedures regarding its ability to (i) ensure that its proxy voting recommendations are based on current and accurate information and (ii) identify and address any conflicts of interest and any other considerations that the investment adviser believes would be appropriate in considering the nature and quality of the services provided by the proxy advisory firm." The Guidance also states that investment advisers have an ongoing duty to oversee a proxy advisory firm it retains, which can be done by adopting and implementing "policies and procedures that are reasonably designed to provide sufficient ongoing oversight of the third party in order to ensure that the investment adviser, acting through the third party, continues to vote proxies in the best interests of its clients" and requiring the third party to provide the investment adviser with notification of any changes to the business or policies and procedures of the third party.

The withdrawal of the Letters comes as the SEC prepares to host a roundtable later this year that will focus on the proxy process. The Update notes that the SEC plans to engage market participants in a discussion on the proxy voting process, retail shareholder participation and the role of proxy advisory firms, and plans to apply the information it learns at the roundtable to future recommendations. According to the Update, the withdrawal of the letters was intended to facilitate discussion at the roundtable.

- ▶ [See the Update](#)

Industry Update

Statement on Investor Roundtables Regarding Standards of Conduct for Investment Professionals Rulemaking

On August 22, 2018, SEC Chairman Jay Clayton released a public statement regarding the standards of conduct for investment professionals (the "**Statement**"). In April 2018, the SEC proposed a set of rules designed to enhance protections for retail investors when interacting with SEC-registered broker-dealers and investment advisers (the "**Rulemaking Package**"). According to the Statement, the Rulemaking Package was intended to "(1) require broker-dealers to act in the best interest of their retail customers, (2) reaffirm and in some cases clarify the fiduciary duty owed by investment advisers to their clients, and (3) require both broker-dealers and investment advisers to clarify for all retail investors the type of investment

professional they are, and disclose key facts about their relationship.” For further discussion of the Rulemaking Package, please see the May 7, 2018 Davis Polk Client Memorandum, [SEC Proposes Enhanced Standards for Advice to Retail Investors](#).

According to the Statement, after the Rulemaking Package was issued, the SEC organized a series of roundtable discussions designed to offer retail investors the opportunity to offer their feedback regarding experiences they had with, and what they expect from, their investment professionals. After attending some of these discussions, Chairman Clayton released the Statement in order to provide the public with information regarding several recurring themes that have resonated with him during the discussions.

The first theme Chairman Clayton highlighted in the Statement was that regulation of investment advice offered to retail investors should be tailored to the degree of service investors are receiving and should also match investor expectations, adding that investors believe that “whether the relationship is more limited (e.g., recommending a stock or mutual fund) or more extensive (e.g., full financial planning), their investment professionals will exercise appropriate care in making recommendations and will not put their interests ahead of the interests of their customers.”

Secondly, Chairman Clayton stated that retail investors appreciate having the choice between selecting brokerage accounts, investment advisory relationships and, in some cases, the option to have both.

Thirdly, Chairman Clayton recognized that many retail investors do not appreciate the key differences between broker-dealers and investment advisers. In the Statement, he discussed that this lack of understanding is problematic because if investors do not understand the scope of services being provided, the fees they are paying or how the professional is compensated, then retail investors will be limited in their ability to ask good questions and make good choices. He added that the Rulemaking Package aims to address this issue by mandating the provision of a customer relationship summary that would “highlight the services offered, the legal standards of conduct that apply, the fees a customer might pay and conflicts of interest that may exist.” The Chairman further noted that the SEC has received numerous suggestions on improving the summary, including a focus on “simplifying, clarifying and tailoring the disclosure,” including by the use of graphics and the elimination of legalese. He also noted the recurring suggestion to create a short educational video that would be geared towards retail investors and discuss “key aspects of a relationship with an investment professional.”

Fourthly, Chairman Clayton noted in the Statement that retail investors do not want jargon from either their investment professional or the SEC, adding that he believes there are certain questions which investment professionals should be able to answer in plain language.

Finally, the Chairman discussed retail investors’ dislike of “questionable sales practices,” including high-pressure, product-based sales contests, noting that he does not believe that it is possible for an investment professional to “say with credibility that the investment professional is not putting his or her own interests ahead of the interests of the customer.”

Chairman Clayton concluded by re-emphasizing his primary focus of serving retail investors and expressed that the feedback received from investors during the roundtables has been incredibly valuable.

- ▶ [See the Statement](#)

SEC Chairman Gives Remarks on Capital Formation

On August 29, 2018, SEC Chairman Jay Clayton spoke about key SEC capital formation initiatives at the 36|86 Entrepreneurship Festival in Nashville, Tennessee.

During his speech, Chairman Clayton discussed how innovation and financing “hot spots” were highly concentrated, with California, Massachusetts and New York receiving more than 78% of all equity financing for venture capital-backed companies in the first quarter of 2018, despite those three states accounting for just 20% of the U.S. population. The Chairman stated that he wants to ensure regulation of

capital formation “enables capital to flow” to other regions of the United States while remaining committed to investor protection.

Chairman Clayton stated that he believes that the SEC should focus on assisting small businesses throughout the country to “access capital to grow, create new jobs, and, in turn, provide investors, including our Main Street investors, expanded investment opportunities.” He noted the discussions the SEC has had with companies at “different stages of the growth cycle,” in order to better understand the challenges, including regulatory challenges, these companies face when raising capital.

Chairman Clayton next took a few moments to discuss initial coin offerings. In discussing the SEC’s approach to distributed ledger technology, digital assets, and initial coin offerings, Chairman Clayton stated that the SEC’s efforts are guided by the following key principles the SEC has followed for decades: “(1) embrace new technologies that cut costs and provide new investment opportunities while (2) continuing to require that our retail investors have access to the material information necessary to make an investment decision, including the key risks involved, as well as other fundamental protections.”

Chairman Clayton encouraged those interested in raising capital to “consider whether they are engaging in an offer or sale of securities” which would place the activities “squarely in the SEC’s jurisdiction.” The Chairman additionally encouraged interested individuals to review Bill Hinman’s speech regarding the SEC’s approach to evaluating whether a digital asset is a security, and to reach out to the staff of the Division of Corporation Finance for further assistance, noting the division’s recent hiring of a Senior Advisor for Digital Assets and Innovation to help “coordinate efforts in this area across the agency.”

Chairman Clayton next emphasized the efforts that the SEC has undertaken in the last sixteen months with the goal of fostering capital formation, and what efforts the SEC’s upcoming regulatory agenda will feature. In this respect, he discussed how the SEC has moved to reduce regulatory burdens on pre-IPO and smaller public companies, while upholding and, in certain cases, enhancing, investor protections. The Chairman stated that this focus is important given the rising trend of emerging companies choosing to remain private, meaning that investors receive less wholesome disclosure, in addition to the lack of opportunity for retail investors to “invest directly in high-quality private companies.”

Chairman Clayton then discussed three categories of SEC actions in the public company space:

1. Scaled Disclosure Framework for Smaller Companies: Chairman Clayton acknowledged that one-size regulatory plans do not work for all public companies, especially for smaller companies post-IPO. He noted that in June 2018, the SEC expanded the number of companies that qualify as smaller reporting companies (“**SRCs**”), a category established in 2008 to “provide regulatory relief for smaller companies by allowing them to provide scaled disclosures, which, in turn, reduces compliance costs.” According to the Chairman, the new definition of SRC allows a company to qualify as an SRC if its public float is less than \$250 million (previously the threshold had been \$75 million). Additionally, he noted that the definition was expanded to capture companies with less than \$100 million in annual revenues if they have either no public float or a public float that is less than \$700 million. In addition to these change, the Chairman stated that the SEC is currently in the process of exploring the market structure for the securities of smaller, more thinly traded securities, with a goal of improving secondary market liquidity for such smaller companies.
2. Disclosure Modernization and Simplification: Chairman Clayton reviewed the SEC’s October 2017 proposed amendments to “streamline rules and forms that public companies use to provide information to investors, and also incorporate technology to improve access to information” that reduces registrants’ costs. According to the Chairman, the SEC staff is currently working on its final recommendations in this respect. He then discussed proposed amendments intended to “simplify and update financial disclosures,” in addition to the final rules adopted to “simplify and update disclosures by eliminating requirements” that were outdated, overlapping or duplicative.
3. Guidance From the SEC’s Division of Corporation Finance Helpful to the IPO Process: The Division of Corporation Finance expanded the Jumpstart Our Business Startups Act’s (the “**JOBS**

Act) confidential review process to all first-time registrants and newly public companies conducting IPOs and offerings within one year of an IPO. The Chairman stated that this offers registrants “more control over their offering schedules and limits their exposure to market volatility and competitive harm,” without reducing investor protection. He also discussed the Division of Corporation Finance’s guidance clarifying what financial information is required when submitting draft registration statements and how this has allowed registrants to avoid the time and expense of preparing and filing interim financial information.

Chairman Clayton next discussed how the SEC’s upcoming agenda will continue to encourage capital formation. He began by considering the SEC’s regulation of public companies. He stated that he expects the SEC to review the triggering threshold of Section 404(b) of the Sarbanes-Oxley Act of 2002, which requires certain registrants to provide an auditor attestation report on internal control over financial reporting. He considered how the associated costs may divert significant capital without meaningful benefit. Chairman Clayton stated that he believes in a scaled approach that is more appropriate for smaller reporting companies and reiterated that one size does not fit all.

The Chairman also mentioned that the staff is reviewing the category of companies who can “test the waters” in raising capital under the JOBS Act, which permits emerging growth companies to “engage in communications with certain potential investors prior to or following the filing of a registration statement for an IPO.” This allowance, according to Chairman Clayton, benefits investors and shareholders as companies can better determine the appropriate time to make an offering and can more effectively size and price the offering.

Chairman Clayton then considered capital formation vis-à-vis private companies, the importance of nurturing growth and maturation, and how small businesses have more options through the intrastate exemption, Regulation Crowdfunding, Regulation D and Regulation A. The Chairman noted that since these rules have gone into effect, “small businesses have conducted over 900 offerings that reported raising more than \$90 million collectively using Regulation Crowdfunding,” in addition to the 300-plus offerings that reportedly raised over \$1 billion pursuant to Regulation A. He mentioned that the SEC has recently expanded the exemption that permits private companies to issue securities to employees, consultants and advisors as compensation. Additionally, the Chairman encouraged the public to provide feedback on how to improve rules governing the “gig economy,” as alternative work arrangements may cause individuals not to be considered “employees,” meaning that they would not be eligible to “receive securities as compensatory awards under our current exemption.” Chairman Clayton followed up by proposing certain considerations for the future, including: (1) the level of complexity of the current exemptive framework for issuers and investors, and whether this framework can be rationalized and streamlined; (2) limitations on who can invest in certain offerings and other limiting criteria; and (3) whether more can be done to allow issuers to transition from one exemption to another and then to a registered IPO.

Chairman Clayton concluded by stating that “[t]he SEC is committed to efforts to develop a regulatory framework that equally serves the neighborhood coffee shop that is looking to expand into a second location, the biotech startup looking to hire more scientists to cure cancer, the social media company looking to conduct its IPO, and the Main Street investor saving for their future.”

▶ [See the Transcript](#)

Litigation

Regulators Step Up Enforcement on Crypto Firms

After a several month lull that led some to question the SEC’s focus on crypto enforcement, early September saw a spate of enforcement activity involving crypto assets: several SEC enforcement actions,

an SEC trading suspension order, the first FINRA cryptocurrency enforcement action, and a preliminary court decision consistent with the view that ICO tokens may be (and perhaps often are) securities. For further information on these enforcement activities, please see the September 13, 2018 article entitled [Regulators Step Up Enforcement on Crypto Firms](#) from Davis Polk's FinReg blog.

SEC Charges Four Transamerica Entities for Violations Related to Errors in Quantitative Investment Models

On August 27, 2018, the SEC issued an order (the "**Transamerica Order**") instituting and settling administrative and cease-and-desist proceedings against four Transamerica affiliates—Aegon USA Investment Management, LLC ("**AUIM**"); Transamerica Asset Management, Inc. ("**TAM**"); Transamerica Capital, Inc. ("**TCI**"); and Transamerica Financial Advisors, Inc. ("**TFA**")—for alleged violations regarding investment models.

According to the SEC's order, between July 2011 and June 2015, the Transamerica entities offered, sold, and managed 15 investment products and strategies that were advertised as based on quantitative models developed by investment adviser AUIM. These products and strategies were advertised as "managed using a proprietary quant model," and highlighted their "emotionless," "model-driven," or "model-supported" investment management process, which the SEC asserts represented to investors that the models "worked as intended."

The SEC alleged that AUIM tasked an analyst with "no experience in portfolio management or any formal training in financial modeling" with developing the quantitative models. By the fall of 2011, AUIM identified that the models had not been formally tested or validated and identified certain "glaring errors" but, according to the SEC, proceeded to launch the investment products and strategies based on the models before completing formal validation of the models. In 2013, AUIM determined that the models contained "material errors" and that they were "not ... fit for purpose," and determined to cease relying on the models. TAM and TCI later learned that AUIM was no longer using the models, but did not disclose this fact to the boards of the relevant funds.

According to the SEC's order the investment products' prospectuses did not disclose risks associated with the use of the models—or even that models were used—until March 2014. The SEC attributed this omission in part to the use of a "library" of approved disclosures that did not contain any disclosures relating to the use of models to develop the prospectuses, and that no new disclosures regarding models were developed or added to the "library."

In addition to the above conduct, the SEC alleged several other violations by the Transamerica entities. For example, the SEC claimed that TAM and AUIM failed to disclose to investors that the day-to-day manager of certain products was more inexperienced than the employees that TAM and AUIM had initially represented would manage these products. The SEC further alleged that TAM and AUIM included in one of their products an undisclosed return of capital in the product's dividend payments. Moreover, TAM and AUIM allegedly added volatility overlays to certain products without adequate disclosure of associated risks to investors and without first confirming the overlays' accuracy. Finally, the SEC alleged that TFA offered strategies to its advisory clients without having in place or implementing policies and procedures reasonably designed to determine it had a reasonable basis for its public disclosures regarding these strategies.

As a result of the conduct described above, the SEC alleged that one or more of Transamerica entities willfully violated Section 17(a)(2) of the Securities Act, Section 15(c) of the Investment Company Act, Section 206(2) of the Advisers Act, Section 206(4) of the Advisers Act and Rules 206(4)-1(a)(5), 206(4)-7, and 206(4)-8 thereunder, and Section 204(a) of the Advisers Act and Rule 204-2(a)(16) thereunder.

In reaching settlement, the SEC took into account the substantial cooperation of the Transamerica entities, including their voluntary retention of a compliance consultant and revision of compliance and due diligence policies and procedures.

Without admitting or denying the SEC's findings, the Transamerica entities agreed to cease and desist, to a censure, and to pay nearly \$53.3 million in disgorgement, \$8 million in interest, and a \$36.3 million penalty. They also agreed to the creation of a fair fund to distribute the entire \$97.6 million to affected investors.

In separate orders, the SEC also found that AUIM's former Global Chief Investment Officer, Bradley Beman, and AUIM's former Director of New Initiatives, Kevin Giles, each were a cause of certain of AUIM's violations. Beman and Giles agreed to settle the SEC's charges without admitting or denying the findings and pay, respectively, \$65,000 and \$25,000 in penalties that also will be distributed to affected investors.

The Transamerica Order is particularly relevant in light of the growing "robo-advisor" industry and similar consumer investment offerings that are advertised as allocating investments based on algorithms or models. The order underscores that advisers should develop processes to rigorously test models to ensure that they work as intended before offering model-based products and services to investors. Advisers moving from active, "human" management to model-based products should reconsider their disclosures and ensure that risk disclosures are appropriately tailored to reflect the risks of model-based investing. And as always, advisers should ensure that changes in investment strategy or process are disclosed to investors and to fund fiduciaries such as boards.

- ▶ [See a copy of the Transamerica Order](#)

SEC Resolves FCPA Allegations Against U.S.-Based Investment Firm for Bribery of Qaddafi-era Libyan State-Owned Enterprises

On August 27, 2018, the SEC issued an order (the "**LM Order**") against Legg Mason, Inc. ("**Legg Mason**"), a Baltimore-based investment management firm, instituting and settling cease-and-desist proceedings for failing to devise and maintain sufficient internal controls to detect and prevent the use by a former subsidiary of Libyan intermediaries to bribe Libyan state-owned financial institutions in exchange for investment business.

According to the LM Order, between 2004 and 2010, Legg Mason, through Permal Group Ltd. ("**Permal**"), its former subsidiary, partnered with Société Générale S.A. ("**Société Générale**") to solicit business from Libyan state-owned financial institutions. Société Générale allegedly received funds from the Libyan state-owned financial institutions and directed portions of these investments into funds managed by Permal. In exchange for assistance in securing such investments, Société Générale paid certain Libyan intermediaries a "commission" based on the amount of the investment. The Libyan intermediaries, in turn, allegedly used portions of this "commission" to bribe high-level officials in order to secure further investments. Permal did not pay the Libyan intermediaries, but, according to the SEC, Permal employees were aware of the bribes paid by the Libyan intermediaries at the time and discussed the details of the scheme with Société Générale personnel.

Additionally, in 2008, a Permal employee accompanied a Libyan government official connected to the investments at issue to Boston, where Permal provided the official with a course in negotiations at a university, as well as luxury hotel accommodations and entertainment.

Ultimately, as a result of the scheme, Permal obtained seven investments and earned net revenues of approximately \$31.6 million.

Based on the conduct described above, the SEC found that Legg Mason violated Section 13(b)(2)(B) of the Exchange Act, which requires the establishment and maintenance of an adequate system of internal accounting controls. The LM Order found that Legg Mason failed to establish and maintain adequate internal controls with respect to the use of brokers and intermediaries in emerging markets, including Libya, and did not take adequate steps to identify or mitigate the risks of bribery and corruption.

Legg Mason consented to the entry of the LM Order and admitted to the subject matter of the proceedings. In doing so, it agreed to cease and desist and to pay \$34,502,494, of which \$27,594,729 constitutes disgorgement and \$6,907,765 constitutes pre-judgment interest. The LM Order notes that a civil penalty was not imposed due to the \$32,625,000 criminal penalty imposed by the United States Department of Justice on June 4, 2018 for the same underlying conduct.

- ▶ [See a copy of the LM Order](#)

SEC Settles with Massachusetts Financial Services for \$1.9M for Advertising Misstatements

On August 31, 2018, the SEC issued an order (the “**MFS Order**”) against Massachusetts Financial Services (“**MFS**”), instituting and settling cease-and-desist proceedings arising out of alleged material misstatements and omissions in MFS’s 2006-2015 advertisements. According to the SEC, MFS’s advertising material showed that MFS’s blended stock research ratings achieved superior hypothetical returns ratings without disclosing that some of the ratings came from retroactive, back-tested application of its ratings models. The Order states that MFS violated the Advisers Act “by publishing, circulating, and distributing advertisements that contained misleading statements of material fact.”

According to the MFS Order, from 2006 to 2015, MFS advertised to institutional clients and prospective institutional clients, financial intermediaries and consultants that its blended research strategies, which combined fundamental and quantitative stock ratings, could yield better returns over time than either fundamental or quantitative stock ratings alone. MFS’s advertisements purported to demonstrate this success by providing a hypothetical portfolio of stocks rated “buy” by MFS’s fundamental analysts and quantitative models. But, for the period from 1995-2000, MFS allegedly used back-tested quantitative ratings, and for the period of 2000-2003, some live and some back-tested ratings. According to the SEC, MFS failed to disclose that the quantitative models were back-tested and did not disclose the risk that such back-tested performance is not due to successful predictive modeling. The SEC further alleged that MFS’s advertisements falsely claimed its hypothetical portfolio was based on in-house quantitative stock ratings dating back to the mid-1990s, despite MFS not generating its own quantitative stock ratings until 2000.

The SEC also observed MFS’s failure to adopt and implement adequate policies and procedures to prevent false and misleading advertisements. The Order states that information about the back-tested quantitative ratings was not clearly and consistently communicated to MFS personnel responsible for preparing and reviewing advertisements and that compliance personnel were unaware of pertinent facts necessary to determining whether the advertisements complied with federal securities law.

MFS voluntarily discontinued its use of the misleading advertising in 2015, prior to the investigation, and the SEC did not make a finding of any financial loss to MFS clients. The SEC explicitly noted that, in accepting MFS’s settlement offer, it had considered MFS’s voluntary retention of a compliance consultant to comprehensively review MFS’s written compliance policies and procedures with respect to its advertisements.

Based on the conduct described above, the SEC found that MFS violated Sections 206(2) and 206(4) of the Advisers Act, and rules 206(4)-1(a)(5) and 206(4)-7 thereunder. Without admitting or denying the charges, MFS agreed to pay a civil money penalty of \$1.9 million, to cease and desist from future violations, and to be censured.

- ▶ [See a copy of the MFS Order](#)

SEC Settles with VSS Fund Management LLC and Its General Partner for Failure to Disclose Valuation Increase to Exiting Limited Partners in Buy-out

On September 7, the SEC issued an order (the “**VSS Order**”) against VSS Fund Management, an investment adviser with approximately \$767 million under management as of December 2017, and its managing partner and owner, Jeffrey T. Stevenson, for failing to disclose a potentially significant increase in valuation in its VS&A Communication Partners III private equity fund (“**Fund III**”) to several limited partners seeking to exit that fund.

According to the SEC, in April 2015, several limited partners of Fund III spoke to their advisers, VSS and Stevenson, about their desire for a liquidity option that would allow them to exit the fund. VSS and Stevenson offered to purchase the limited partners’ stakes in the company for cash at 100% of the 2014 audited net asset value of \$33.9 million and expressed intent to close the Fund and conduct a distribution in-kind based on the 2014 NAV (the “**April 2015 Offer**”). The offer letter referenced the companies’ declining EBITDA and “the recent down performance” of one of the portfolio companies. The VSS Investment Committee, of which Stevenson was a member, approved the cash offer.

Shortly thereafter, in May 2015, the VSS Investment Committee received preliminary fund valuations that indicated material increases in the Q1 2015 NAV. The SEC alleges that even though limited partners representing 90% of the limited partnership interests expressed their desire to accept the offer to purchase at the 2014 NAV, neither VSS nor Stevenson disclosed to the limited partners that the asset value and EBITDA of the fund had risen subsequent to the April 2015 offer. Instead, VSS notified the limited partners that Fund III would remain open in lieu of a distribution in-kind and that Stevenson’s April 2015 offer still stood. By the end of May 2015, 80% of Fund III limited partners had accepted the offer, and the valuation change was never disclosed. In addition, the SEC alleges, VSS never sent the Q1 2015 financials to any of the limited partners of Fund III.

Based on the conduct described above, the SEC found that VSS violated Section 206(4) of the Advisers Act and Rule 206(4)-8 thereunder, which prohibit advisers from making untrue or misleading statements of material fact, or to engage in fraudulent, deceptive, or manipulative practices. Without admitting or denying the charges, VSS and Stevenson agreed to pay a civil money penalty of \$200,000, to cease and desist from future violations, and to be censured.

- ▶ [See a copy of the VSS Order](#)

If you have any questions regarding the matters covered in this publication, please contact any of the lawyers listed below or your regular Davis Polk contact.

Nora M. Jordan	212 450 4684	nora.jordan@davispolk.com
James H.R. Windels	212 450 4978	james.windels@davispolk.com
John G. Crowley	212 450 4550	john.crowley@davispolk.com
Amelia T.R. Starr	212 450 4516	amelia.starr@davispolk.com
Leor Landa	212 450 6160	leor.landa@davispolk.com
Gregory S. Rowland	212 450 4930	gregory.rowland@davispolk.com
Michael S. Hong	212 450 4048	michael.hong@davispolk.com
Lee Hochbaum	212 450 4736	lee.hochbaum@davispolk.com
Marc J. Tobak	212 450 3073	marc.tobak@davispolk.com
Matthew R. Silver	212 450 3047	matthew.silver@davispolk.com
